

2017 COMPANY PROFILE
OF



A COLLABORATION BETWEEN



AND



ABOUT US

WHO WE ARE

Born out of the multitude of requirements for end to end solutions in a dynamic modern world, is the **UNIPLAT GROUP (PTY) Ltd**. A truly South African company, with its roots deeply entrenched in the Eastern Cape, UNIPLAT is an amalgamation of **Allied Business Solutions** and **Fusion Business Technologies**, two of East London's most respected and long standing ICT and Telecommunications companies. With nearly **40 years** combined industry experience, we believe that we can cater for a diversity of needs, delivering tailor made solutions in a manner that is unrivalled in the **Eastern Cape**.

Demonstrating a **strong** focus on local economic development and transformation, the company is currently a **BBBEE Level 2** contributor and striving to improve on this status. As the largest PABX provider in the Border Region and one of the largest IT solutions companies, we are wholeheartedly **committed** to providing outstanding ICT and Telecommunication Services.



QUALITY
SERVICE



LASTING
RELATIONSHIPS



INNOVATIVE
SOLUTIONS

VISION

Through on going self assessment, progress and market penetration, Uniplat (PTY) Ltd shall strive to be a Customer orientated ICT solutions and service provider to our diversified community. In achieving this we aim to provide a platform for employment opportunities, skills enhancement and support of social upliftment causes.

MISSION

Provide Clients with workable, cost effective solutions of choice, thereby enhancing their technological experience and business efficiency. In doing so, to transcend technological barriers and establish long term Client relationships through understanding their needs and providing services they desire.

COLLABORATING PARTNERS



SERVICES

PRINTERS COPIERS

- RICOH Multifunction Printers & Copiers
- Full Colour Printing & Copying, With User Control Access and Accounting
- Scan To Email, Cloud & Fax
- Large Format Printers

IT PRODUCTS

- Notebooks, Desktops & Workstations
- Servers & UPS
- Peripherals
- Audio Visual Equipment
- Storage

PABX SYSTEMS

- Wide Range of Telecommunications Hardware and Least-Cost Routing Solutions
- Minimum Telephony Spend
- Latest Hardware & Technology
- PABX, Premicell, IP Phone Solutions and VoIP

VOIP

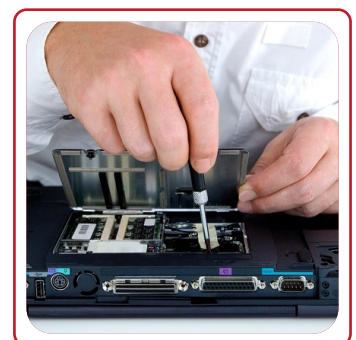
- "Voice over IP" Calls Over The Internet or Internal Network
- Reduced Phone Call Expenses
- Attractive Wholesale Termination Rates
- Local, National, International and Mobile Calls

SOFTWARE SOLUTIONS

- Document Capture and Distribution
- Archiving and Document Management
- Output Management and Security
- SPLA
- Anti-virus & Security
- Cloud Computing

IT SERVICES

- Network installations
- HISP & Hosting
- 3G Solutions
- Hardware support and Maintenance
- Advisory Services
- Backup & Security
- Audio Visual Solutions
- Unified Communications
- Virtualization



SERVICES

CRM

Odyssey CRM is a Customer Relationship Management solution. Our CRM is very user friendly, cloud base solution and accommodates all business environments. Included in this powerful CRM solutions are all of the necessary tools to assist you, your sales team and management with full control over clients, lead management, activity log, sales pipelines, reporting and analysis; Giving you more time to close deals.

JOB CARD SYSTEM

Create and assign job cards online and have your technicians complete these jobs from their mobile devices. To round off their work, complete check lists and more.

POINT OF SALE

Point of sale are easy to use, highly functional and versatile. Can be controlled via regular windows keyboard or via programmable keyboard and included many useful features, such as search, calculation and supervision functions.

The screen layout is composed of a user- friendly graphical. A very strong feature in the point of sale system is the offline mode. It provides a complete offline network solutions, the server of the network had to go down, the point of sale would simply remain working with no interruption whatsoever.



RESERVATION SYSTEM

With Odyssey Reservation software you can create single and group bookings in seconds, build your customer database and let system do the rest. You can create and setup your reservations system in just a few seconds. Setup per room per person.

ACCESS CONTROL TIME AND ATTENDANCE

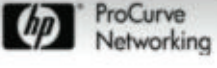
The time and attendance system is equipped with a variety of login/logout functions that enables business owners and manager's control over staff. Hardware used tailored to your company needs. Biometric, cards etc.

CCTV

We are a installer of CCTV solutions, maintenance service provider of analogue and digital recording surveillance systems. We install, maintain and service industrial, commercial, and domestic installations on sites across the South Africa.

PARTNERS

Longevity and credibility in the market imparts a maturity in the supply chain that enables access to preferential pricing and service which we are able to pass on to our Customers. Uniplat Group (PTY) Ltd is an accredited partner and dealer for the following:

	Certified Business Partner	All products		Certified Partner	All Software
	Certified Partner	All Software		Preferred Partner	All products
	Gold Synergy Partner	All Products		Certified Business Partner	All products
	Accredited IPI Reseller	All products		VAR	All Products
	VAR	Printers & Consumables		Premier Partner	All Products
	Partner	Servers & Blades Printers		VAR	Printers, Projectors & Consumables
	Accredited Warranty Printer Repair Center	Cameras, Printers & Consumables		VAR/ Certified Partner	Office Automation Equipment
	VAR	Monitors & Peripherals		Premier Partner	Desktops
	Select Certified Partner	Switches/Routers		VAR	Switches/Routers/ NIC
	VAR	All Products		VAR	Notebooks, Printers, Monitors & Peripherals
	VAR	Printers & Consumables		VAR	Printers & Consumables
	VAR	Office Automation Equipment		VAR	PC's & Notebooks
	VAR	All Products		VAR	All Products

